

Les Adkins Goals for 2011 – 2012

October to December 2011:

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| 1. Finish 30 day journey to continue living outside the “Comfort Zone” | October 30, 2011 |
| 2. Have all my finances in order | December 30, 2011 |
| 3. Have a total of 15 new clients | December 30, 2011 |
| 4. Book 5 paid speaking or workshop engagements | December 30, 2011 |
| 5. Complete Social Media Certification program with University | December 30, 2011 |

2012

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| 1. Complete and publish book | June 2012 |
| 2. Buy a new car for my wife | March 2012 |
| 3. Buy a new car for me | July 2012 |
| 4. Add 20 independent consultants around the world | December 2012 |
| 5. Travel to three new countries that I have not visited | December 2012 |
| 6. Be completely out of debt | December 2012 |
| 7. Own my own house with beautiful office overlooking the ocean | December 2012 |
| 8. Send my parents to Europe | December 2012 |